

Medication Therapy Management



Presented by

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Objectives

- Describe the components of medication therapy management (MTM) programs
- Discuss the needs of MTM programs
- Discuss the outcomes that have been documented for MTM delivery in the US
- Describe and explain the patient profile prepared by OPL







What is Medication Therapy Management?

Medication Therapy Management (MTM) is medical care provided by pharmacists who aim to optimize drug therapy and improve therapeutic outcomes for patients.







What is Medication Therapy Management?

Comprehensive medication management is defined as the standard of care that ensures each patient's medications (whether they are prescription, nonprescription, alternative, traditional, vitamins, or nutritional supplements) are individually assessed to determine that each medication is appropriate for the patient, effective for the medical condition, safe given the comorbidities and other medications being taken, and able to be taken by the patient as intended."





Why is MTM Needed?







The Facts

- Medication-related problems and medication mismanagement are a massive public health problem in the United States
- Experts estimate that 1.5
 million preventable
 adverse events occur each
 year that result in \$177
 billion in injury and death







Patients Forget

- ▶ Patients forget 80% of what their doctor tells them
- Nearly half of what they remember, they remember incorrectly.

Source: Journal of the Royal Society of Medicine, news release, May 1, 2003





Drug Therapy Problems in the USA, 2015

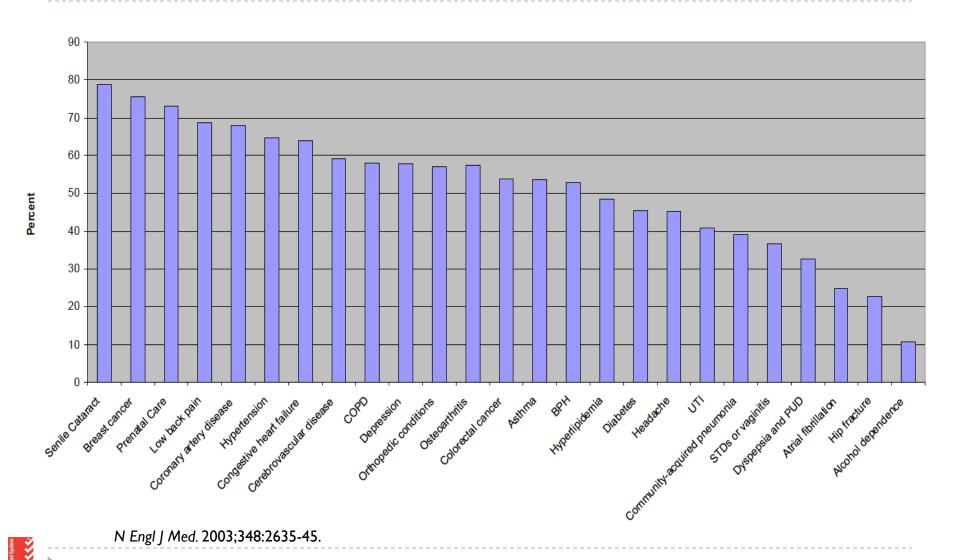
20,061 Drug Therapy Problems Identified

Dosage Too Low	31 %
Needs Additional Drug Therapy	23 %
Noncompliance	14 %
Adverse Drug Reaction	10 %
Dosage Too High	9 %
Unnecessary Drug Therapy	7 %
► Ineffective Drug	6 %





Percent of Recommended Care Received





MTM in Healthcare

MTM identifies medication issues such as:

- If medications are prescribed appropriately
- Duplications in therapy
- Needs additional therapy
- Appropriate doses
- Drug-drug interactions
- Drug-disease interactions
- Cost-effectiveness
- Barriers to compliance





Goals of MTM

- ▶ Ensure optimum therapeutic outcomes for targeted beneficiaries through improved medication use
- Improve medication adherence
- Reduce the risk of adverse events
- Reduce drug-drug interactions
- Empower patients to take an active role in managing their medications





A New Model

- One that recognizes the value of the pharmacist
- One that aligns the interests of the plan, patient, and the pharmacist
- One that positions the pharmacist as the risk manager and a true partner with the plan
- One where a pharmacist-centric benefit model is recognized for the value it brings to health care

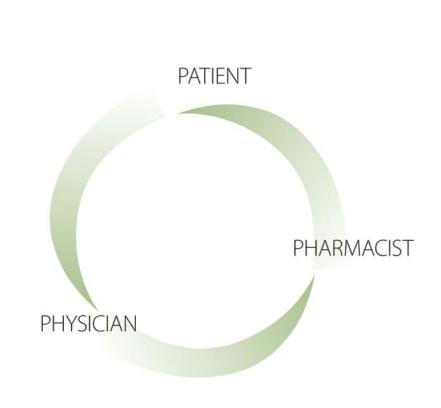




A Team-Based Approach

MTM is a team-based approach to health care. It can help manage the treatment of many chronic diseases such as diabetes, asthma, hypertension, and high cholesterol. All these disease states are increasing with the aging United States population.

Together the patient, physician, and pharmacist work towards achieving better outcomes for the patient.







The Five Core Elements of MTM

Medication Therapy Review (MTR) Personal Medication Record (PMR) Medication-Related Action Plan Intervention and/or Referral **Documentation and follow up**





Medication Therapy Review

- Sometimes called CMR, Comprehensive Medication Review
- Patient meets with their pharmacist to review their medications one by one
- Collection of patient-specific data
- Assessing therapy to identify drug-related problems
- Prioritization
- Plan for resolution
- Designed to improve patients' self-management of medications
 - Needed when patient experiences a transition of care
 - Addresses new or ongoing medication-related problems







Personal Medication Record

- From the information gathered during the MTR, a PMR is created
- Comprehensive record of patient's:
 - Medications dose, indication, instructions, start/stop dates, prescriber, etc.
 - Over the counter medications
 - Herbal supplements
 - Vitamins, minerals, and others
- Should include provider information, allergies, pharmacy, patient information ..
- Should help engage medication self-management
- Increase patient awareness of their medications and conditions
- Carry with patient at all times





Personal Medication Record

MY MEDICATION RECORD

Name:		Birth date:	Phone:	
Always carry your medication reco	ord with you a	nd show it to all your doctors, pha	rmacists and other	r healthcare providers
Emergency Contact Informat	tion			
Name				
Relationship				
Phone Number				
Primary Care Physician				
Name				
Phone Number				
Pharmacy/Pharmacist				
Name				
Phone Number				
Allergies				
What allergies do I have? (Med	dicines, food, other)	What happened when I had	the allergy or re	action?
Other Medicine Problems				
Name of medicine that cause	ed problem	What was the problem I had	with the medici	ne?
When you are prescribed a n	ew drug, as	k your doctor or pharmacist:		
•What am I taking?				
•What is it for?				
●When do I take it?				
Are there any side effects?				
 Are there any special instru 	ctions?			
•What if I miss a dose?				
Notes:				
			Date last updated	
Patient's Signature	Health	care Provider's Signature	Date last reviewed by healthcare provider	





Personal Medication Record

MY MEDICATION RECORD Name: Birth date: LOGO Include all of your medications on this reord: prescription medications, nonprescription medications, herbal products, and other dietary supplements. Always carry your medication record with you and show it to all your doctors, pharmacists and other healthcare providers. Drug When do I take it? Take for... Start Date Stop Date Special Instructions Doctor





Medication-Related Action Plan

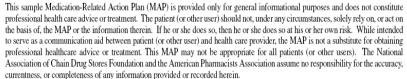
- Patient-centered document with list of actions related to self-management
- Goal is to engage patient and encourage participation in therapy: Checking med use and adherence, blood sugars, weights, blood pressure, dietary logs, functional status...
- The MAP is used by the individual and the health care professional for goal settings and follow up





MY MEDICATION-RELATED ACTION PLAN

Patient:	MT			
Doctor (Phone):	555-555-5	555		
Pharmacy/Pharmacist (Phone):	555-555-5			
Date Prepared:	4/20/2008			
The list below has importa Follow the checklist to help you AND make n		narmacis	t and doctor to r	nanage your medications
Action Steps → What I need to	do	Notes	→ What I did	and when I did it
Refill atenolol a as directed. RP monitor.				
☐ Discussed with will discuss wit				
Schedule appoi with Ob/Gyn fo evaluation.				
Report sympto back to your prescriber for t evaluation				
My Next Appointment with My P	harmacist is on:	5/10	(date) at	10:1010am 🕸 pm







Intervention and/or Referral

- Pharmacist intervenes when necessary to address identified drug-related problems
- Collaborate with other members of the health care team: pharmacist refers the patient to the appropriate health care provider.







Documentation and Follow Up

- MTM services are documented and communicated to the prescriber and patient, and follow-up MTM visit is scheduled based on patient's medication related needs
- Documentation
 - Enhance continuity of care
 - Evaluate patient progress
 - Protect against liability
 - Assists with documenting outcomes
- Billing





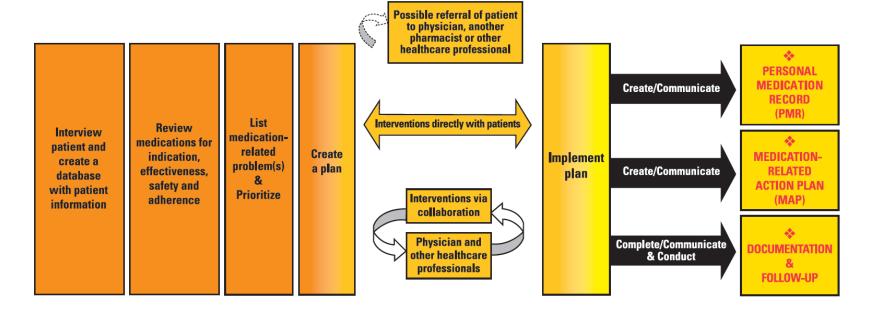
MTM Core Elements

The Medication Therapy Management Core Elements Service Model

The diagram below depicts how the MTM Core Elements (*) interface with the patient care process to create an MTM Service Model.

❖ MEDICATION THERAPY REVIEW

❖ INTERVENTION AND/OR REFERRAL





JAPhA 2008;48:341-53



MTM in Healthcare

Who benefits from MTM?

- Patients who use prescription medications, non-prescription medications, herbals, or other dietary supplements
- Patients who use several medications
- Patients with several health conditions
- Patients with questions about their medications
- Patients taking medications that require close monitoring
- Patients who have been hospitalized
- Patients who obtain medications from more than one pharmacy
- Patients with a history of noncompliance
- Patients who want to reduce healthcare costs
- Physicians when pharmacists apply their pharmacotherapeutic expertise in a collaborative process to help manage complex drug therapies





Advantages for Patients

- Improved patient adherence and utilization of medications
- Face-to-face patient relationship
 - Know and see more than claims history
 - Higher patient acceptance
- Patient-centered empower patient to self-manage medications
- Improved education of medications
- More cost effective medication regimen
- Increased percentage of patients meeting their treatment goals
- Reduced drug duplication
- Reduced harmful side effects and/or interactions between medications, vitamins, and supplements
- Reduced medical recourse cost savings (e.g. fewer emergency department visits) due to more effective use of medication



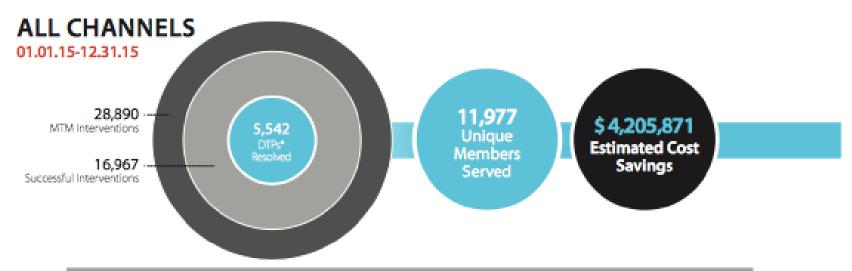


The Benefits of MTM

- MTM empowers individuals by providing them with the education necessary to make informed decisions on the proper use of their medications.
- It is estimated that for every 1\$ spent on MTM services 3-5\$ is saved.
- With more people using their medications correctly there would be less hospitalizations and adverse effects. This would lessen the burden placed on physicians, tax payers, insurance providers, and the health care system as a whole.



Outcomes of MTM



	Medicare Network	Medicare PCMH	Commercial Network	Commercial PCMH
Participating Locations	283	6	552	6
Members Served	6,269	3,403	1,826	650
DTPs* Resolved	2,283	1,985	964	310
AIM Savings	\$ 1,312,080	\$ 1,837,164	\$ 591,429	\$ 465,199

^{*}DTP = drug therapy problem.





Outcomes of MTM

PROGRAM OVERVIEW

To understand how members experience Comprehensive Medication Reviews (CMRs) and to identify ways to improve effectiveness of this member touch point, Blue Shield of California (BSC) deployed a survey in 2015 to Medicare members who received a CMR. Overall, members reported high satisfaction and value in reviewing their entire medication regimen with their pharmacists.



- > Evaluate the usefulness and acceptance of CMRs delivered to BSC members
- > Learn how members assess their CMR experience
- Determine whether BSC members who received a CMR also received the required Patient Takeaway

2,636
SURVEY
RESPONDENTS
DETS

83%

of members who completed the survey rated the CMR at a 4/5 or a 5/5, with 61% of all members rating the service as a 5/5 78%

of members found the CMR service to be helpful 68%

of members planned to share the results of the CMR with his/her doctor 86%

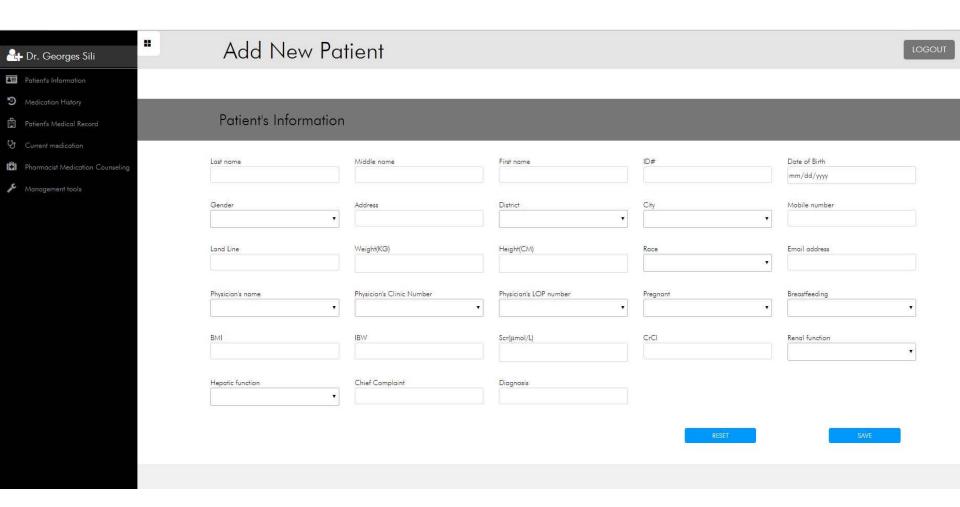
of members who reported receiving a recommendation from their pharmacist intend to follow it



PATIENT PROFILE CREATED BY OPL

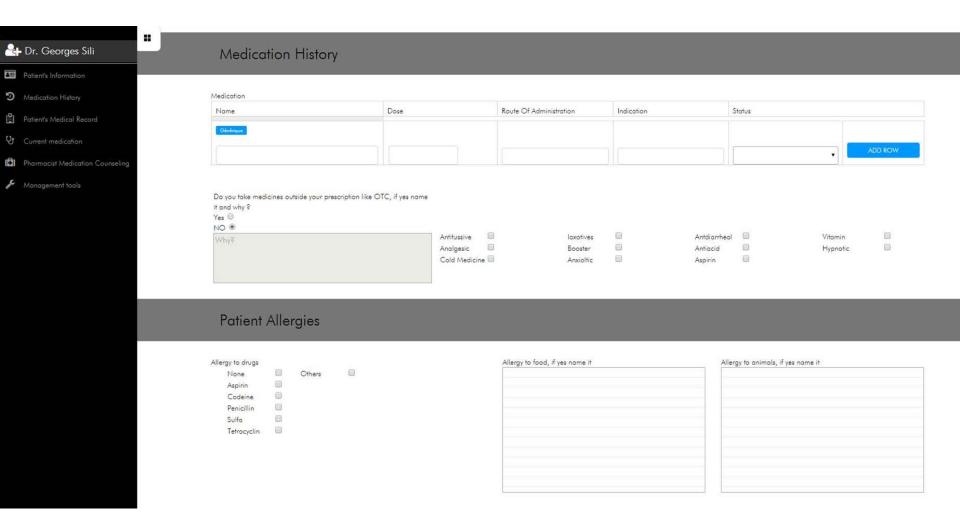






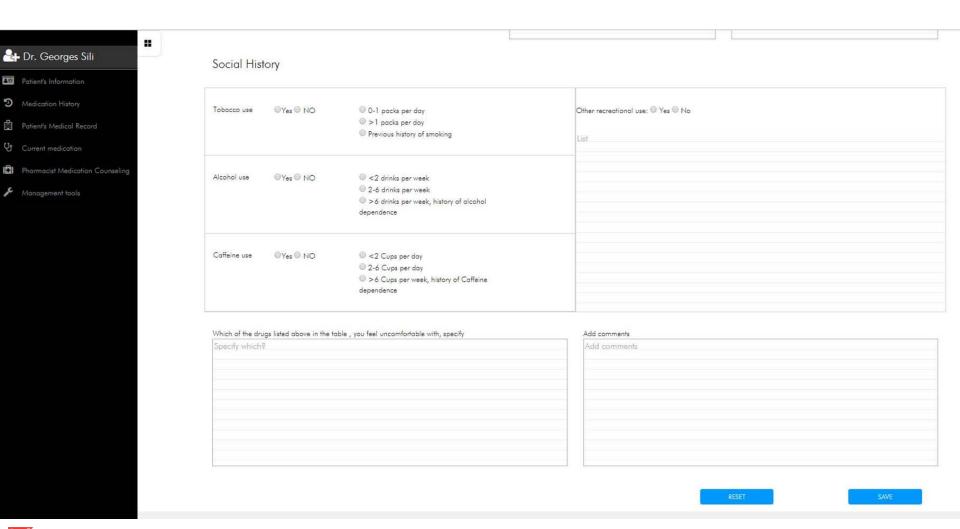




















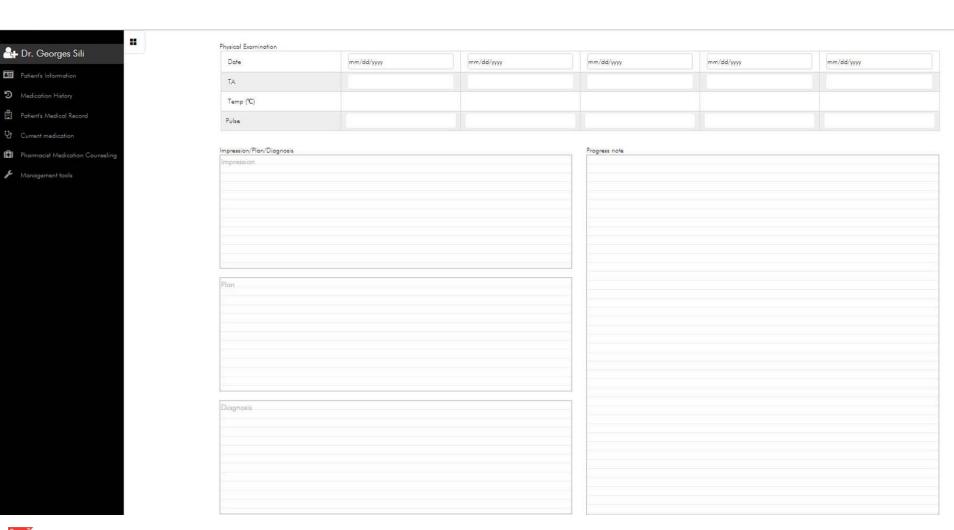


2	Dr. Georges Sili	
8 22	Patient's Information	
3	Medication History	
0	Patient's Medical Record	
Ų	Current medication	
I	Pharmocist Medication Counseling	
×	Management tools	

Date	Normal Values	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy	mm/dd/yyyy
Bun (mg/dl)	Adults(7-20 mg/dl)						
	Children(5-18 mg/dl)						
Na (mEq/I)	135-145 mEq/I						
(mEq/I)	3.5-5 mEq/l						
CL (mEq/dl)	97-107 mEq/I						
CO2 (mEq/dl)	23-29 mEq/1						
Glu(FBS) (mEq/dl)	< 140 mEq/dl						
ALb (g/dl)	3.5-5.5 g/dl						
LDH (U/L)	140-280 U/L						
GOT/ASAT (U/L)	5-40 U/L						
SGPT/ALT (U/L)	7-56 U/L						
yGT (U/L)	0-45 U/L						
Bili (mg/dl)	0.3-1.9 mg/dl						
Hb (g/dl)	Men(13.5-17.5 g/dl) Women(12-15.5 g/dl)						
++ (96)	Men(38.8-50%)						
	Women(34.9-44.5%)						
PH (pL)	150,000-450,000 µL						
WBC (μCL)	4500-11000 μCL						
Seg(ANC) (mm ³)	1500-8000 mm ³						
Neutrophil (%)	45% -70%						
ymphocytes (%)	28 -55%						











mation story	Treatment									
	Description	Indication	Dose	Frequency	Duration of therapy	Side effects	Monitoring parameters	Starting Date	End Date	
cal Record								mm/dd/yyyy	mm/dd/yyyy	
ation								mm/dd/yyyy	mm/dd/yyyy	
edication Counseling								mm/dd/yyyy	mm/dd/yyyy	
tools								mm/dd/yyyy	mm/dd/yyyy	ADO
	Evaluation of there	apprioriateness, ir	nteraction, SE, cost /	effectiveness,						
				ance versus a				SAVE		RESET





ion	Antibiotic use in	cost 3 months:				Immunizatio				
ry	Hepotitis II			Influenza Diphteria	0	Immunizat				
Record	Tetonus			Polio	0	***				
on		2 Y		-	5 U.S. 10	E1 . F	Monitaring		2 12	
cation Counseling	Description	Indication	Dose	Frequency	Duration of therapy	Side effects	parameters	Starting Date mm/dd/yyyy	End Date	
fa				-				mm/dd/yyyy	mm/dd/yyyy	
										ADD ROW
				-				mm/dd/yyyy	mm/dd/yyyy	
								RESET		SAVE
								RESET		SAVE
	Phone	reint Madi	estion (ounseling				RESET		SAVE
	Pharmo	acist Medi	cation C	ounseling				RESET		SAVE
١	Pharma Current DTP (provide ro			ounseling		Gools:		RESET		SAVE
۱				ounseling		Gools:		RESET		SAVE
۱				ounseling		Gools:		RESET		SAVE
۱				ounseling		Goals:		RESET		SAVE
				ounseling		Gools:		RESET		SAVE





Current DTP (provide rationale for selection):	Gools:
Theropeutic Alternatives	
inerapeutic Aiternatives	
Recommendation	Monitoring Plan
Recommendation	(Worldown g Fluin





Dr. Georges Sili	Diabetic	c Information			
Diabetic					
Blood Pressure					
Asthma	First Day				
eview System					
Patient Profile	Date: mm/dd/yyyy				
		Finger Print Testing(Unit)	Time	Meal Size	
	Before breakfast		-:		·
	2h after breakfast				,
	Before lunch		******		•
	2h After lunch				•
	Before dinner		-d		,
	2h after dinner		m2m m		
	Before sleep		-:		
	Second Day			<u></u>	
	Date:				
	mm/dd/yyyy				
		Finger Print Testing(Unit)	Time	Meal Size	
	1210 1 121				75





	Before sleep		*****	•
Pr. Georges Sili				
	Second Day			
Diobetic				
P Blood Pressure	Date: mm/dd/yyyy			
Asthma				
Review System		Finger Print Testing (Unit)	Time	Meal Size
Patient Profile	Before breakfast			•
	2h ofter breakfast		··;·· ··	•
	Before lunch		-5	•
	2h After lunch		*:** **	•
	Before dinner		j	•
	2h after dinner		w(w. se	•
	Before sleep		-3	•
	Third Day			
	Date:			
	mm/dd/yyyy			
		Finger Print Testing(Unit)	Time	Meal Size
	Before breakfast		-i	
	2h after breakfast			•





rd Day dd/yyyy Finger Print Testing(Unit)			
ddd/yyyy			
ddd/yyyy			
Figure Print Testing() (e)()			
ringer rint resting(Onti)	Time	Meal Size	
e breakfast			
iter breakfast	**:		
ie lunch	wj		
Her lunch			
e dinner			
fer dinner	-:		
e sleep			
A	fer breakfast e lunch ter lunch e dinner	ler breakfast	fer breakfast si lunch fer lunch fer dinner

Blood Pressure Information





First Day		Sec	ond Day			Third Day	/			
Date:		Dote:				Date:				
mm/dd/yyyy		mm/e	dd/yyyy			mm/dd/yyyy				
Test Results	Time		Test Results	Time			Test Results	Time		
Morning	nine.	Mom	ing	*******		Morning		:		
Afternoon	2000 FE	Aftern	oon	an(an an		Afternoon		*****		
Evening		Evenin	ng			Evening		**;*****		
Review System			that deciption from a co	med fored relations to benefits a to-	look			if also area if he	round by policy's no	disation?
Review System Signs, Symptoms, lob values			List deviation from nor	mal (and relevant baseline vo	(ues)			if abnormal, can it be	coused by potient a me	dication?
	mm/dd/yyyy	mm/dd/yyyy	List deviation from nor	mal (and relevant baseline vc mm/dd/yyyy	lues)	mm/dd/	·····	if abnormal, can it be	coused by patient a me	dication?
Signs, Symptoms, lab values	mm/dd/yyyy	mm/dd/yyyy				mm/dd/	····	if abnormal, can it be	coused by polient's me	dication?
Signs, Symptoms, lab values Date	mm/dd/yyyy	mm/dd/yyyy				mm/dd/	mm	if abnormal, can it be	coused by patient's me	dication?
Signs, Symptoms, lab values Date Vital Signs	mm/dd/yyyy	mm/dd/yyyy				mm/dd/		if abnormal, can it be	caused by patient a me	dication?











₽ Dr. Georges Sili	FLUID & ELECTROLYTE	
	Na ⁺	
	K+	
♥ Blood Pressure	Co	
Aathma		
Review System	CI ·	
Patient Profile	нсоз	
	Mg ²⁺	
	RENAL	
	Se. Cr.	
	GrCI	
	LIVER	
	AST	
	ALT	
	Albumin	
	Bruising	
	Bleeding	
	GI	
	GU/REPRODUCTION	
	ENDOCRINE	
	Se. Glucose	





t Dr. Georges Sili	GU/REPRODUCTION					
Dr. Georges 3III	ENDOCRINE					
Diabetic	Se. Glucose					
Blood Pressure	HgAlc		7			
Asthma Review System	TSH					
Patient Profile	T4					
	MSK					
	DERMATOLGY		7			
	Hgb		7			
	Platelets		7			
	WBC					
	Neutrophils					
	INR	(
	PTT					
	DRUG LEVELS					
	Digoxin	ĬĮ.				
	Theophylline					
	Lithium	Į.				
	CULTURES	[





Green Zone			
Doing Well	Take these long-term control medicineseach day (inc	lude an anti-inflammatory)	
 □ No cough, wheeze, chest tightness, or shortness of breath during the day or night □ Can do usual activities 	Medicine H	How much to take	When to take it
And, if a peak flow meter is used, peak flow mor than (80% or more of my best peak flow)			
My best peak flow is:			
Before Exercise ▼			
Yellow Zone Asthma Is Getting Worse	Add quick-relief medicine-and keep your Green Zone	a	
Asthma Is Getting Worse Cough, wheeze, chest fightness, or shortness of breath during the day or night Waking at night due to Asthma, or can do some, but not all usual activities	Add quick-relief medicine-and keep your Green Zone Short acting beta-agonist	e 2 Puffs 4 Puffs,every 20 min Nebulizer,Once	nutes for up to 1 hour
Asthma Is Getting Worse Cough, wheeze, chest tightness, or shortness of breath during the day or night Waking at night due to Asthma, or can do some, but not all usual activities Peak flow: My best peak flow is: 10		2 Puffs 4 Puffs,every 20 min Nebulizer,Once	nutes for up to 1 hour
Asthma Is Getting Worse Cough, wheeze, chest tightness, or shortness of breath during the day or night Waking at night due to Asthma, or can do some, but not all usual activities Peak flow:	Short acting beta-agonist If your symptoms(and peak flow, if used) return to Gree	2 Puffs 4 Puffs,every 20 min Nebulizer,Once n Zone after 1 hour above Treatment	
Asthma Is Getting Worse Cough, wheeze, chest tightness, or shortness of breath during the day or night Waking at night due to Asthma, or can do some, but not all usual activities Peak flow: My best peak flow is: 10	Short acting beta-agonist If your symptoms(and peak flow, if used) return to Gree Continue monitoring to be sure you stay in yhr green If your symptoms(and peak flow, if used)do not return to	2 Puffs 4 Puffs,every 20 min Nebulizer,Once n Zone after 1 hour above Treatment zone Green Zone after 1 hour above Treatment 2 Puffs 4 Puffs,every 20 min	nutes for up to 1 hour





r. Georges Sili	Red Zone		
abetic	Medical Alert	Take this medicine	
ood Pressure	□ Very short of breath □ Quick -relief medicines have not helped	Short acting beta-agonist	4 Puffs 6 Puffs
thma	can not do usual activities Symptoms are same or get worse after 24 hours in Yellow zone		■ Nebulizer
view System	Peak flow less than 50% of my best peak flow	Oral steroidmg	
tient Profile		Then call your doctor now go to the hospital or call an ambulance if You are still in the red zone after 14 minutes You have not reached your doctor	
	Danger Signs Trouble walking and talking due to shortness of breath Lips or fingernails are blue	☐ Take: ☐ Go to the hospital or call for an ambulance now	4 Puffs 6 Puffs of your quick-relief medicine Go to the hospital or call for an ambulance now
	Asthma Action Plan		
	When my Asthma is well controlled	What should i do?	
	No regular wheeze, or cough or chest tightness at night time, on waking or during the day	Continue my usual treatment as follows:	
	Able to take part in normal physical activity without wheeze, cough or chest tightness	Preventer	
	Need reliever medication less than three times a week (Except if it used before exercise)	Reliever	
	Peak flow above	Combination medication	
		Always carry my reliever puffer	





The Dr. Georges Sili		
& Diabetic	When my Asthma is Getting Worse	What should i do?
Blood Pressure	At the first sign of worsening Asthma symptoms associated with a cold	Increase my treatment as follows:
Asthma	Waking from sleep due coughing, wheezing are chest tightness	
Review System	Using reliever puffer more than three times a week (not including before exercise)	
Patient Profile	Peak flow between and	
		See my doctor to talk about my Asthma getting worse
		dec in decisi is talk decer in , summe gening note
	When my Asthma is Severe	What should i do?
	At the first sign of worsening Asthma symptoms associated with a cold	Start oral prednisolone(or other steroid) and increase my treatment as follows:
	Waking from sleep due coughing, wheezing are chest tightness	
	Using reliever puffer more than three times a week (not including before exercise)	
	Peak flow between and	
		See my doctor for advice
	Blood Pressure Information	



THANK YOU





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